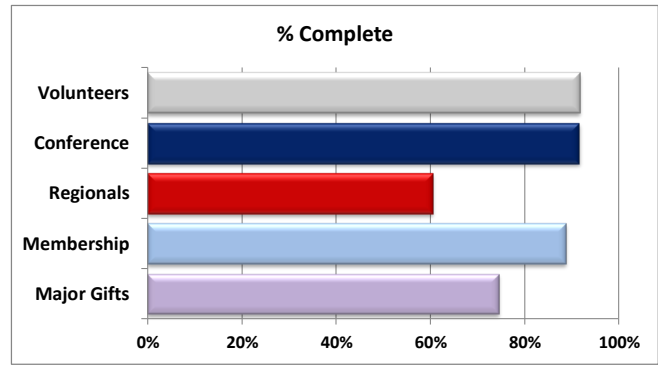
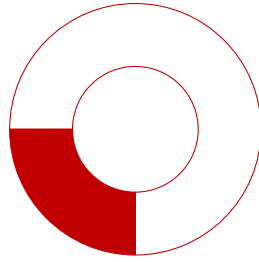


Goals Dashboard

Data as of Mar. 31, 2016
Year = 75% Complete



FY2015/16

Goal Deadline Actual Status (%) Notes

1. Volunteer Development

Goal	Deadline	Actual	Status (%)	Notes
A) Develop Board Job Description	1-Aug-15	Complete	100%	Board Approved.
B) Develop Committee Membership Job Descriptions	1-Aug-15	3	75%	Development, Membership & Finance Comm. approved; Marketing Comm needed
C) Additional Active Members to Board of Trustees	1-Apr-16	3	100%	Board Chair
D) Additional Active Members to Development Comm.	1-Apr-16	3	100%	Dev. Comm. Chair
E) Additional Active Members to Finance Comm.	1-Apr-16	2	67%	Finance Comm. Chair
F) Additional Active Members to Marketing Comm.	1-Apr-16	3	100%	Marketing Comm. Chair
G) Additional Active Members to Membership Comm.	1-Apr-16	3	100%	Membership Comm. Chair

2. National Conference

Goal	Deadline	Actual	Status (%)	Notes
A) Progress on Speaker Task List	30-Jun-16	100%	100%	
B) Progress on Logistics Task List	30-Jun-16	75%	75%	
C) Progress on Sponsorship Task List	30-Jun-16	90%	90%	
D) Progress on Registration Task List	30-Jun-16	85%	85%	
E) Net proceeds	1-May-16	\$ 25,000	\$ 23,000	92%
F) Gross proceeds from sponsors & exhibitors	1-May-16	\$ 17,900	\$ 19,000	106%
G) Gross proceeds from registration	1-May-16	\$ 43,555	\$ 40,250	92%



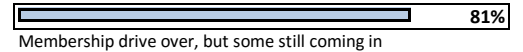
3. Regional Workshops

Goal	Deadline	Actual	Status (%)	Notes
A) Establish Regional Workshop Comm. for support of efforts	31-Dec-15	Complete	100%	
B) Deliver minimum of 7 Regional Workshops in diverse geographic areas	30-Jun-16	3	43%	
C) Net proceeds	30-Jun-16	\$ 3,856	\$ 10,000	39%



4. Membership

Goal	Deadline	Actual	Status (%)	Notes
A) Evaluate Member Benefits	1-Apr-16	Complete	100%	
B) Progress on Membership Renewal Task List	30-Jun-16	85%	85%	
C) Gross proceeds from individual memberships	30-Jun-16	\$ 35,000	\$ 28,260	81%
D) Obtain 150 individual members in FY	30-Jun-16	133	89%	



5. Major Gifts

Goal	Deadline	Actual	Status (%)	Notes
A) Progress on Major Gifts Task List	30-Jun-16	75%	75%	
B) Leads provided by Board	30-Jun-16	10	67%	
C) Gifts resulting from Board leads (#)	30-Jun-16	6	75%	
D) Gifts resulting from Board leads (\$)	30-Jun-16	\$ 75,000	\$ 60,000	80%
E) Total Gifts (#)	30-Jun-16	20	14	70%
F) Total Gifts (\$)	30-Jun-16	\$ 150,000	\$ 120,000	80%



KEY:	
Source of Numbers:	Financials
1. All Priority Areas & Goals from Approved Strategic Plan Approved by Board June 2015	Complete ↑ 100%
2. All Goal \$ Figures from FY2015-16 Approved Budget	On Track ↑ 75%
3. All Actual \$ Figures from FY2015-16 Financial Reports	At Risk → 50%
	Behind ↓ 39%

Bill Hoffman
& Associates